# THIRD QUARTER 2013

# Symetra Financial Corporation (SYA) Financial Supplement

All financial information in this document is unaudited



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#### Symetra Financial Corporation 3Q 2013 Financial Supplement Financial Highlights

## (In millions, except per share or percentage data)

				For the Nine Months Ended									
	Sep. 30, 2013		Jun. 30, 2013		Mar. 31, 2013		Dec. 31, 2012		Sep. 30, 2012	Sep. 30, 2013			Sep. 30, 2012
Net income	45.3	\$	45.0	\$	66.0	\$	31.0	\$	55.2	\$	156.3	\$	174.4
Net income per common share <sup>1</sup>													
Basic	0.38	\$	0.34	\$	0.48	\$	0.22	\$	0.40	\$	1.21	\$	1.26
Diluted	0.38	\$	0.34	\$	0.48	\$	0.22	\$	0.40	\$	1.21	\$	1.26
Weighted-average number of common shares outstanding:													
Basic	117.802		133.050		138.093		138.114		138.091		129.574		137.986
Diluted	117.804		133.056		138.098		138.122		138.094		129.579		137.990
Non-GAAP Financial Measures <sup>2</sup>													
Adjusted operating income	\$ 48.9	\$	51.4	\$	50.4	\$	32.9	\$	45.9	\$	150.7	\$	152.4
Adjusted operating income per common share: 1													
Basic	\$ 0.42	\$	0.39	\$	0.37	\$	0.24	\$	0.33	\$	1.16	\$	1.10
Diluted	\$ 0.42	\$	0.39	\$	0.37	\$	0.24	\$	0.33	\$	1.16	\$	1.10

	As of													
Consolidated Balance Sheet Data		Sep. 30, 2013	Jun. 30, 2013			Mar. 31, 2013		Dec. 31, 2012		Sep. 30, 2012				
Total investments	\$	27,641.1	\$	26,915.0	\$	27,437.5	\$	27,556.4	\$	27,492.3				
Total assets		29,784.6		29,040.4		29,587.8		29,460.9		29,497.7				
Notes payable		449.5		449.4		449.4		449.4		449.3				
Accumulated other comprehensive income (net of taxes) (AOCI)		719.0		782.6		1,293.1		1,371.2		1,404.3				
Total stockholders' equity		3,012.8		3,040.1		3,604.2		3,630.1		3,641.2				
U.S. Statutory Financial Information:														
Statutory capital and surplus	\$	1,940.6	\$	1,921.3	\$	1,952.6	\$	1,912.6	\$	1,906.5				
Asset valuation reserve (AVR)		282.5		275.7		269.9		261.3		252.2				
Statutory book value	\$	2,223.1	\$	2,197.0	\$	2,222.5	\$	2,173.9	\$	2,158.7				
Common shares outstanding, end of period		117.800		117.792		119.099		119.088		119.120				
Book value per common share	\$	25.58	\$	25.81	\$	26.10	\$	26.29	\$	26.37				
Debt to capital ratio		13.0 %		12.9 %		11.1 %		11.0 %		11.0 %				
Non-GAAP Financial Measures <sup>2</sup>														
Adjusted book value (stockholders' equity excluding AOCI)	\$	2,293.8	\$	2,257.5	\$	2,311.1	\$	2,258.9	\$	2,236.9				
Adjusted book value per common share :														
Adjusted book value per common share 3	\$	19.47	\$	19.17	\$	19.40	\$	18.97	\$	18.78				
Adjusted book value per common share, as converted 4	\$	19.47	\$	19.17	\$	18.32	\$	17.94	\$	17.78				
Statutory book value per common share 5	\$	18.87	\$	18.65	\$	18.66	\$	18.25	\$	18.12				
Debt to capital ratio, excluding AOCI 6	I	16.4 %		16.6 %		16.3 %		16.6 %		16.7 %				

	For the Twelve Months Ended											
	Sep. 30, 2013	Jun. 30, 2013	Mar. 31, 2013	Dec. 31, 2012	Sep. 30, 2012							
ROE	5.5 %	5.7 %	5.6 %	6.1 %	7.6 %							
Non-GAAP Financial Measure <sup>2</sup> Operating ROAE <sup>7</sup>	8.1 %	8.0 %	7.9 %	8.5 %	9.5 %							

<sup>&</sup>lt;sup>1</sup> Basic net income and adjusted operating income per common share include all participating securities using the two-class method. Diluted net income and adjusted operating income per common share include the dilutive impact of non-participating securities, based on the application of the treasury stock method. Shares included in these calculations are weighted for the portion of the period they were outstanding. Antidilutive awards were excluded from the computation of diluted earnings per share. Historically, our outstanding warrants were considered participating securities and included in basic and diluted weighted-average common shares outstanding, assuming the warrants were exercised for the entire 18.976 common shares. For the three and nine months ended September 30, 2013 and the three months ended June 30, 2013, these measures reflect the net-share settlement of the warrants on June 20, 2013, resulting in the issuance of 5.298 common shares. Quarterly earnings per share amounts may not add to the full year amounts.

<sup>&</sup>lt;sup>2</sup> Management considers these non-GAAP measures to be a useful supplement to their most comparable GAAP measure in evaluating financial performance and condition. Non-GAAP measures including adjusted operating income and the corresponding basic and diluted per share amounts, adjusted book value and the corresponding per share amounts, statutory book value per share amounts and operating ROAE have been reconciled to their most directly comparable GAAP measures on pages 2, 16, and 17, respectively.

<sup>&</sup>lt;sup>3</sup> Adjusted book value per common share is calculated as adjusted book value divided by common shares outstanding.

<sup>&</sup>lt;sup>4</sup> Adjusted book value per common share, as converted, gives effect to the exercise of the outstanding warrants in the periods they were outstanding. For periods ended prior to June 30, 2013, it was calculated as adjusted book value plus the assumed proceeds from exercise of warrants, divided by common shares outstanding and shares subject to outstanding warrants. The warrants were net-share settled on June 20, 2013, resulting in the issuance of 5.298 shares of common stock.

<sup>&</sup>lt;sup>5</sup> Statutory book value per common share is calculated based on statutory book value divided by common shares outstanding.

<sup>&</sup>lt;sup>6</sup> Debt to capital ratio, excluding AOCI is calculated as notes payable divided by the sum of notes payable and adjusted book value.

<sup>&</sup>lt;sup>7</sup> Operating ROAE (return on average equity) is calculated based on adjusted operating income divided by average adjusted book value. The numerator and denominator of this measure have been reconciled to net income and stockholders' equity, respectively, their most comparable GAAP measures.

## Symetra Financial Corporation 3Q 2013 Financial Supplement Consolidated Income Statement Data (In millions, except per share data)

For the Three Months Ended

For the Nine Months Ended

	Se 2		,	Jun. 30, 2013		Mar. 31, 2013	I	Dec. 31, 2012	Sep. 30, 2012		Sep. 30, 2013		Sep. 30, 2012	
Revenues:														
Premiums	\$	156.0	\$	157.4	\$	157.0	\$	153.8	\$	154.1	\$	470.4	\$	451.2
Net investment income		326.4		318.6		323.7		323.2		312.3		968.7		952.0
Policy fees, contract charges and other		48.3		48.5		49.9		47.7		47.1		146.7		142.2
Net realized investment gains (losses):														
Total other-than-temporary impairment losses on securities		(6.6)		(7.8)		(2.6)		(6.4)		(16.0)		(17.0)		(30.7)
Less: portion recognized in other comprehensive income		0.4		0.6		0.6		2.6		2.7		1.6		5.5
Net impairment losses recognized in earnings		(6.2)		(7.2)		(2.0)		(3.8)		(13.3)		(15.4)	-	(25.2)
Other net realized investment gains (losses)		1.6		(4.1)		28.5		(0.1)		28.8		26.0		60.2
Total net realized investment gains (losses)		(4.6)		(11.3)		26.5		(3.9)		15.5		10.6		35.0
Total revenues		526.1		513.2		557.1		520.8		529.0		1,596.4		1,580.4
Benefits and expenses:														
Policyholder benefits and claims		118.5		115.2		119.5		118.2		111.1		353.2		320.8
Interest credited		235.3		225.7		235.3		237.6		235.4		696.3		695.2
Other underwriting and operating expenses		90.6		91.9		91.8		96.0		88.9		274.3		264.5
Interest expense		8.3		8.2		8.2		8.2		8.2		24.7		24.6
Amortization of deferred policy acquisition costs		20.2		17.2		18.9		16.9		17.9		56.3		49.1
Total benefits and expenses		472.9		458.2		473.7		476.9		461.5	-	1,404.8		1,354.2
Income from operations before income taxes Provision (benefit) for income taxes:		53.2		55.0		83.4		43.9		67.5		191.6		226.2
Current		11.3		19.6		15.7		3.9		(0.3)		46.6		12.0
Deferred		(3.4)		(9.6)		1.7		9.0		12.6				39.8
Total provision for income taxes		7.9		10.0		17.4		12.9		12.3		(11.3) 35.3		51.8
Net income	\$	45.3	\$	45.0	\$	66.0	\$	31.0	\$	55.2	•	156.3	\$	174.4
THE INCOME	-	40.0	Ψ	10.0	Ψ	00.0	Ψ	01.0	Ψ	00.2	Ť	100.0		17 -1-1
Net income per common share:														
Basic	\$	0.38	\$	0.34	\$	0.48	\$	0.22	\$	0.40	\$	1.21	\$	1.26
Diluted	\$	0.38	\$	0.34	\$	0.48	\$	0.22	\$	0.40	\$	1.21	\$	1.26
Weighted-average number of common shares outstanding:														
Basic		117.802		133.050		138.093		138.114		138.091		129.574		137.986
Diluted		117.804		133.056		138.098		138.122		138.094		129.579		137.990
Cash dividends declared per common share	\$	0.09	\$	0.08	\$	0.08	\$	0.07	\$	0.07	\$	0.25	\$	0.21
Non-GAAP Financial Measures:														
Adjusted operating income	\$	48.9	\$	51.4	\$	50.4	\$	32.9	\$	45.9	\$	150.7	\$	152.4
Adjusted operating income per common share:														
Basic	\$	0.42	\$	0.39	\$	0.37	\$	0.24	\$	0.33	\$	1.16	\$	1.10
Diluted	\$	0.42	\$	0.39	\$	0.37	\$	0.24	\$	0.33	\$	1.16	\$	1.10
Reconciliation to net income:											1			
Net income	\$	45.3	\$	45.0	\$	66.0	\$	31.0	\$	55.2	\$	156.3	\$	174.4
Less: Net realized investment gains (losses) (net of taxes)		(3.0)		(7.3)		17.2		(2.6)		10.1		6.9		22.8
Add: Net realized gains (losses) - FIA (net of taxes)		0.6		(0.9)		1.6		(0.7)		0.8		1.3		0.8
Adjusted operating income	\$	48.9	\$	51.4	\$	50.4	\$	32.9	\$	45.9	\$	150.7	\$	152.4

## Symetra Financial Corporation 3Q 2013 Financial Supplement Consolidated Balance Sheet Data (In millions)

		Sep. 30, 2013	•	Jun. 30, 2013	Mar. 31, 2013	Dec. 31, 2012	:	Sep. 30, 2012
Assets					 			
Investments:								
Available-for-sale securities:								
Fixed maturities, at fair value	\$	23,306.5	\$	22,697.0	\$ 23,369.6	\$ 23,519.0	\$	23,620.9
Marketable equity securities, at fair value		87.1		53.7	50.6	49.6		48.4
Trading securities:								
Marketable equity securities, at fair value		509.4		512.0	501.5	552.7		535.8
Mortgage loans, net		3,376.8		3,303.1	3,170.7	3,094.4		2,939.8
Policy loans		64.2		64.4	64.7	65.8		67.0
Investments in limited partnerships		253.1		236.8	235.3	239.3		242.2
Other invested assets		44.0		48.0	 45.1	 35.6		38.2
Total investments		27,641.1		26,915.0	27,437.5	27,556.4		27,492.3
Cash and cash equivalents		121.1		171.6	301.2	130.8		238.4
Accrued investment income		293.2		287.6	281.9	276.2		273.5
Reinsurance recoverables		306.1		300.1	304.5	302.1		297.5
Deferred policy acquisition costs		271.7		249.6	172.1	155.8		146.1
Receivables and other assets		229.4		243.7	211.7	231.9		230.1
Separate account assets		922.0		872.8	878.9	 807.7		819.8
Total assets	\$	29,784.6	\$	29,040.4	\$ 29,587.8	\$ 29,460.9	\$	29,497.7
Liabilities and stockholders' equity								
Funds held under deposit contracts	\$	24,074.7	\$	23,485.7	\$ 23,228.8	\$ 23,068.5	\$	22,963.0
Future policy benefits		394.6		390.9	390.9	390.6		390.5
Policy and contract claims		165.4		163.9	148.2	162.2		159.7
Other policyholders' funds		171.9		129.4	122.1	113.9		112.1
Notes payable		449.5		449.4	449.4	449.4		449.3
Deferred income tax liabilities, net		266.5		304.1	588.6	628.9		637.8
Other liabilities		327.2		204.1	176.7	209.6		324.3
Separate account liabilities		922.0		872.8	 878.9	 807.7		819.8
Total liabilities		26,771.8		26,000.3	25,983.6	25,830.8		25,856.5
Preferred stock		-		-	-	-		-
Common stock		1.2		1.2	1.2	1.2		1.2
Additional paid-in-capital	1	1,463.9		1,462.4	1,460.7	1,459.3		1,458.5
Treasury stock	1	(93.4)		(93.4)	(4.2)	-		-
Retained earnings	1	922.1		887.3	853.4	798.4		777.2
Accumulated other comprehensive income, net of taxes		719.0		782.6	 1,293.1	 1,371.2		1,404.3
Total stockholders' equity		3,012.8		3,040.1	 3,604.2	3,630.1		3,641.2
Total liabilities and stockholders' equity	\$	29,784.6	\$	29,040.4	\$ 29,587.8	\$ 29,460.9	\$	29,497.7

## Symetra Financial Corporation 3Q 2013 Financial Supplement Segment Income Statement Data (In millions)

			_	For the	Three	e Months I	For the Nine Months Ended							
	S	Sep. 30,	,	Jun. 30,	ı	Mar. 31,	[	Dec. 31,	,	Sep. 30,	,	Sep. 30,		Sep. 30,
		2013		2013		2013		2012		2012		2013		2012
Operating revenues:														
Benefits Division	\$	156.1	\$	157.2	\$	156.6	\$	153.7	\$	152.3	\$	469.9	\$	447.9
Retirement Division:														
Deferred Annuities		151.7		140.1		151.5		146.4		141.8		443.3		421.6
Income Annuities		98.6		99.1		103.6		102.3		102.6		301.3		314.4
Individual Life Division		115.3		112.4		111.3		110.8		113.0		339.0		339.4
Other		9.9		14.3		10.1		10.5		4.9		34.3		23.2
Operating revenues		531.6		523.1		533.1		523.7		514.6		1,587.8		1,546.5
Add: Net realized investment gains (losses) - excluding FIA		(5.5)		(9.9)		24.0		(2.9)		14.4		8.6		33.9
Revenues	\$	526.1	\$	513.2	\$	557.1	\$	520.8	\$	529.0	\$	1,596.4	\$	1,580.4
Segment pre-tax adjusted operating income (loss):														
Benefits Division	\$	15.2	\$	16.3	\$	13.5	\$	12.4	\$	16.7	\$	45.0	\$	58.1
Retirement Division:														
Deferred Annuities		23.9		25.4		30.7		29.1		24.0		80.0		73.6
Income Annuities		7.1		10.0		8.8		5.1		8.6		25.9		39.9
Individual Life Division		15.8		14.5		11.2		5.5		13.8		41.5		41.5
Other		(3.3)		(1.3)		(4.8)		(5.3)		(10.0)		(9.4)		(20.8)
Pre-tax adjusted operating income <sup>1</sup>		58.7		64.9		59.4		46.8		53.1		183.0		192.3
Add: Net realized investment gains (losses) - excluding FIA		(5.5)		(9.9)		24.0		(2.9)		14.4		8.6		33.9
Income from operations before income taxes	\$	53.2	\$	55.0	\$	83.4	\$	43.9	\$	67.5	\$	191.6	\$	226.2

<sup>&</sup>lt;sup>1</sup> Pre-tax adjusted operating income is a non-GAAP measure, calculated as adjusted operating income on a pre-tax basis. It also represents the cumulative total of segment pre-tax adjusted operating income, which at the segment level is a GAAP measure. Income from operations before income taxes is the most directly comparable measure to pre-tax adjusted operating income.

## Symetra Financial Corporation 3Q 2013 Financial Supplement Benefits Division (In millions)

Operating revenues: Premiums Net investment income Policy fees, contract charges and other
Total operating revenues
Benefits and expenses: Policyholder benefits and claims Other underwriting and operating expenses Total benefits and expenses Segment pre-tax adjusted operating income
Operating Metrics: Loss ratio <sup>1</sup> Expense ratio <sup>2</sup> Combined ratio <sup>3</sup> Medical stop-loss - loss ratio <sup>4</sup> Total sales <sup>5</sup>
Premiums:  Medical stop-loss

		-	For th	d		For the Nine Months Ended							
,	Sep. 30,	,	lun. 30,	N	/lar. 31,		Dec. 31,	S	Sep. 30,	5	Sep. 30,	S	ep. 30,
	2013		2013		2013	2012 2012			2013		2012		
\$	147.4	\$	148.6	\$	148.0	\$	145.5	\$	144.9	\$	444.0	\$	423.3
	5.2		5.2		5.1		5.5		5.5		15.5		16.2
	3.5		3.4		3.5		2.7		1.9		10.4		8.4
	156.1		157.2		156.6		153.7		152.3		469.9		447.9
	99.2		98.5		101.4		98.5		94.9		299.1		271.8
	41.7		42.4		41.7		42.8		40.7		125.8		118.0
	140.9		140.9		143.1		141.3		135.6		424.9		389.8
\$	15.2	\$	16.3	\$	13.5	\$	12.4	\$	16.7	\$	45.0	\$	58.1
ð	13.2	Ψ_	10.3	Ψ	13.3	Ψ	12.4	Ψ	10.7	<u> </u>	45.0	Ψ	30.1
	67.3 %		66.2 %		68.5 %		67.7 %		65.5 %		67.4 %		64.2 %
	28.1 %		28.5 %		28.1 %		28.3 %		27.9 %		28.2 %		27.8 %
	95.4 %		94.7 %		96.6 %		96.0 %		93.4 %		95.6 %		92.0 %
	67.2 %		66.0 %		69.2 %		66.2 %		66.4 %		67.5 %		64.7 %
\$	19.0	\$	21.3	\$	66.5	\$	25.7	\$	31.3	\$	106.8	\$	133.6
\$	127.2	\$	129.2	\$	129.0	\$	128.3	\$	128.1	\$	385.4	\$	376.1
	13.3		13.0		13.0		13.4		13.6		39.3		37.6
	6.9		6.4		6.0		3.8		3.2		19.3		9.6
\$	147.4	\$	148.6	\$	148.0	\$	145.5	\$	144.9	\$	444.0	\$	423.3

## 5 Year Historical Loss Ratio 1:

Limited benefit medical
Group life & disability and other

Total premiums earned

	ı	For the Three Mo	nths Ended		For the Year Ended
	1Q	2Q	3Q	4Q	
2012	61.6 %	65.5 %	65.5 %	67.7 %	65.1 %
2011	67.6 %	62.4 %	63.6 %	59.6 %	63.1 %
2010	68.9 %	63.8 %	66.5 %	60.5 %	64.9 %
2009	70.1 %	66.1 %	67.3 %	69.9 %	68.3 %
2008	71.0 %	66.3 %	59.4 %	66.6 %	65.8 %

<sup>&</sup>lt;sup>1</sup> Loss ratio represents policyholder benefits and claims incurred divided by premiums earned.

<sup>&</sup>lt;sup>2</sup> Expense ratio is equal to other underwriting and operating expenses of our insurance operations divided by premiums earned.

 $<sup>^{\</sup>rm 3}$  Combined ratio is equal to the sum of the loss ratio and the expense ratio.

<sup>&</sup>lt;sup>4</sup> Medical stop-loss loss ratio represents medical stop-loss policyholder benefits and claims incurred divided by medical stop-loss premiums earned.

<sup>&</sup>lt;sup>5</sup> Total sales represents annualized first-year premiums net of first year policy lapses.

## Symetra Financial Corporation 3Q 2013 Financial Supplement Retirement Division - Deferred Annuities (In millions)

Operating revenues:  Net investment income  Policy fees, contract charges and other  Net realized gains (losses) - FIA
Total operating revenues
Benefits and expenses: Policyholder benefits and claims Interest credited Other underwriting and operating expenses Amortization of deferred policy acquisition costs Total benefits and expenses Segment pre-tax adjusted operating income
Operating Metrics: Fixed account values, excluding FIA - General account Fixed account values, FIA - General account Variable account values - Separate account Interest spread <sup>1</sup>
Base earned yield <sup>2</sup> Base credited rate <sup>2</sup> Base interest spread <sup>2</sup>

Total sales 3

			For the Nine Months Ended											
	Sep. 30,		Jun. 30,		Mar. 31,		Dec. 31,		Sep. 30,		Sep. 30,		Sep. 30,	
	2013	_	2013	_	2013	_	2012		2012		2013		2012	
\$	145.0	\$	136.2	\$	143.2	\$	142.0	\$	135.6	\$	424.4	\$	405.2	
ľ	5.8	,	5.3	•	5.8	•	5.4	•	5.1	ľ	16.9	•	15.3	
	0.9		(1.4)		2.5		(1.0)		1.1		2.0		1.1	
	151.7	-	140.1		151.5		146.4		141.8		443.3		421.6	
	0.2		0.2		-		-		-		0.4		-	
	86.6		80.8		82.9		82.5		85.2		250.3		248.2	
	23.3		19.6		21.7		20.6		19.5		64.6		59.7	
	17.7	_	14.1		16.2		14.2		13.1		48.0		40.1	
	127.8		114.7		120.8		117.3		117.8		363.3		348.0	
\$	23.9	\$	25.4	\$	30.7	\$	29.1	\$	24.0	\$	80.0	\$	73.6	
\$	10,790.0	\$	10,631.1	\$	10,681.4	\$	-,	\$	-,	\$	10,790.0	\$	10,722.9	
	1,321.8		852.0		539.1		374.9		264.3		1,321.8		264.3	
	792.3		758.8		766.6		723.3		734.3		792.3		734.3	
	2.05 %		1.97 %		2.23 %		2.10 %		1.83 %		2.08 %		1.88 %	
	4.60 %		4.67 %		4.70 %		4.81 %		4.82 %		4.65 %		4.87 %	
	2.88 %		2.87 %		2.87 %		3.03 %		3.04 %		2.87 %		3.03 %	
	1.72 %		1.80 %		1.83 %		1.78 %		1.78 %		1.78 %		1.84 %	
\$	747.1	\$	441.5	\$	322.0	\$	300.8	\$	166.5	\$	1,510.6	\$	845.8	

<sup>&</sup>lt;sup>1</sup> Interest spread excludes FIA and is the difference between the net investment yield and the credited rate to policyholders. The net investment yield is the approximate yield on invested assets. The credited rate is the approximate rate credited on policyholder fixed account values. Interest credited is subject to contractual terms, including minimum guarantees. Interest is credited on a daily basis and therefore quarters with more/less days of interest reduces/increases interest spread and base interest spread.

## Fixed Account Values - General Account by Contract Minimum Interest Guarantees as of September 30, 2013:

_		Contract Min	imum I	nterest Gua	arante	e <sup>2</sup>
			<:	= 3.5%		
_		> 3.5% <sup>1</sup>	>	1.5%	_ <	= 1.5%
	•	4 400 0	•		•	
Fixed account values - General account (including FIA)	\$	1,108.9	\$	977.7	\$	9,972.3

 $<sup>^{\</sup>rm 1}$  The maximum interest is 4.5% on a \$122.4 block of business.

<sup>&</sup>lt;sup>2</sup> Base interest spread excludes FIA and is the interest spread adjusted to exclude items that can vary significantly from period to period due to a number of factors and, therefore, may contribute to results that are not indicative of the underlying trends. This is primarily the impact of asset prepayments, such as bond make-whole premiums net of related deferred sales inducement amortization and the MBS prepayment speed adjustment. Interest is credited on a daily basis and therefore quarters with more/less days of interest reduces/increases interest spread and base interest spread.

<sup>&</sup>lt;sup>3</sup> Total sales represent deposits for new policies net of first year policy lapses and/or surrenders.

<sup>&</sup>lt;sup>2</sup> Excludes standard non-forfeiture impacts.

## Symetra Financial Corporation 3Q 2013 Financial Supplement Retirement Division - Income Annuities (In millions)

Operating revenues:
Net investment income
Policy fees, contract charges and other
Total operating revenues
Benefits and expenses:
Interest credited
Other underwriting and operating expenses
Amortization of deferred policy acquisition costs
Total benefits and expenses
Segment pre-tax adjusted operating income

Operating Metrics:
Reserves <sup>1</sup>
Interest spread 2

Base earned yield <sup>3</sup>
Base credited rate <sup>3</sup>
Base interest spread <sup>3</sup>
MBS prepayment speed adjustment <sup>4</sup>
Mortality gains (losses) <sup>5</sup>

Total sales 6

	For the		For the Nine Months Ended								
Sep. 30, 2013		Jun. 30, 2013	 Mar. 31, 2013		Dec. 31, 2012		Sep. 30, 2012		Sep. 30, 2013		
\$ 98.4	\$	98.9	\$ 101.7	\$	100.4	\$	100.9	\$	299.0	\$	309.5
0.2		0.2	 1.9	_	1.9		1.7		2.3		4.9
98.6		99.1	103.6		102.3		102.6		301.3		314.4
85.7		82.7	88.5		90.9		87.7		256.9		255.1
4.9		5.4	5.4		5.6		5.4		15.7		17.0
0.9		1.0	0.9		0.7		0.9		2.8		2.4
91.5		89.1	94.8		97.2		94.0		275.4		274.5
7.1	\$	10.0	\$ 8.8	\$	5.1	\$	8.6	\$	25.9	\$	39.9
\$ 6,484.6	\$	6,512.7	\$ 6,546.6	\$	6,566.5	\$	6,576.7	\$	6,484.6	\$	6,576.7
0.61 %		0.60 %	0.66 %		0.47 %		0.56 %		0.62 %		0.61 %
6.02 %		6.06 %	6.01 %		6.05 %		6.04 %		6.03 %		6.10 %
5.49 %		5.49 %	 5.55 %		5.60 %		5.52 %		5.51 %		5.56 %
0.53 %		0.57 %	0.46 %		0.45 %		0.52 %		0.52 %		0.54 %
\$ -	\$	0.1	\$ -	\$	0.2	\$	0.2	\$	0.1	\$	0.4
1.1		4.5	1.0		(0.9)		2.0		6.6		13.8
38.9		45.5	40.7		57.6		49.5	L	125.1		200.6

## 5 Year Historical Mortality Gains (Losses): 5

For the Three Months Ended										the Year Ended
	-	1Q		2Q		3Q		4Q		
2012	\$	5.4	\$	6.4	\$	2.0	\$	(0.9)	\$	12.9
2011		0.7		4.9		(1.4)		(3.9)		0.3
2010		(0.1)		(1.8)		(0.1)		(0.6)		(2.6)
2009		4.3		(0.5)		-		1.3		5.1
2008		2.0		0.8		0.7		(1.4)		2.1

<sup>&</sup>lt;sup>1</sup> Reserves represent the present value of future income annuity benefits and assumed expenses, discounted by the assumed interest rate. This metric represents the amount of our in-force book of business.

<sup>&</sup>lt;sup>2</sup> Interest spread is the difference between the net investment yield and the credited rate to policyholders. The net investment yield is the approximate yield on invested assets, excluding equities, in the general account attributed to the segment. The credited rate is the approximate rate credited on policyholder reserves.

<sup>&</sup>lt;sup>3</sup> Base interest spread is the interest spread adjusted to exclude items that can vary significantly from period to period due to a number of factors and, therefore, may contribute to yields that are not indicative of the underlying trends. This is primarily the impact of asset prepayments, such as bond make-whole premiums and the MBS prepayment speed adjustment. The fourth quarter 2012 credited rate includes a \$1.1 reserve adjustment, which increased base credited rate and decreased base interest spread six basis points.

<sup>&</sup>lt;sup>4</sup> MBS prepayment speed adjustment is the impact to net investment income due to the change in prepayment speeds on the underlying collateral of mortgage-backed securities.

<sup>&</sup>lt;sup>5</sup> Mortality gains (losses) represent the difference between actual and expected reserves released on our life contingent annuities.

<sup>&</sup>lt;sup>6</sup> Total sales represent deposits for new policies net of first year policy lapses and/or surrenders.

## Symetra Financial Corporation 3Q 2013 Financial Supplement Individual Life Division (In millions)

	For the Three Months Ended								For the Nine Months Ended					
	5	Sep. 30,		Jun. 30,	- 1	Vlar. 31,		Dec. 31,	,	Sep. 30,	S	Sep. 30,	S	Sep. 30,
		2013		2013		2013		2012		2012		2013		2012
Operating revenues:														
Premiums	\$	8.6	\$	8.8	\$	9.0	\$	8.3	\$	9.2	\$	26.4	\$	27.9
Net investment income		72.6		69.7		69.2		69.9		71.1		211.5		214.5
Policy fees, contract charges and other		34.1		33.9		33.1		32.6		32.7		101.1		97.0
Total operating revenues		115.3		112.4		111.3		110.8		113.0		339.0		339.4
Benefits and expenses:														
Policyholder benefits and claims		19.1		16.5		18.1		19.7		16.2		53.7		49.0
Interest credited		63.4		62.8		64.2		64.8		62.9		190.4		193.4
Other underwriting and operating expenses		15.4		16.5		16.0		18.8		16.2		47.9		48.9
Amortization of deferred policy acquisition costs		1.6		2.1		1.8		2.0		3.9		5.5		6.6
Total benefits and expenses		99.5		97.9		100.1		105.3		99.2		297.5		297.9
Segment pre-tax adjusted operating income	\$	15.8	\$	14.5	\$	11.2	\$	5.5	\$	13.8	\$	41.5	\$	41.5
Operating Metrics:														
Individual insurance:														
Insurance in force <sup>1</sup>	\$ :	35,070.4	\$	35,215.5	\$ :	35,455.3	\$ 3	35,777.4	\$ :	36,050.0	\$ 3	35,070.4	\$ 3	86,050.0
Claims <sup>2</sup>		14.0		13.7		15.7		16.3		13.9		43.4		44.7
Annualized mortality rate 3		0.16 %		0.16 %		0.18 %		0.18 %		0.15 %		0.17 %		0.17 %
UL account value 4	\$	717.6	\$	714.5	\$	716.2	\$	716.0	\$	717.3	\$	717.6	\$	717.3
UL interest spread <sup>5</sup>		2.44 %		1.93 %		1.97 %		1.58 %		1.44 %		2.11 %		1.61 %
UL base interest spread <sup>6</sup>		1.41 %		1.43 %		1.49 %		1.51 %		1.58 %		1.43 %		1.64 %
Sales <sup>7</sup>	\$	3.9	\$	3.0	\$	2.3	\$	1.3	\$	1.6	\$	9.2	\$	7.8
Institutional Markets:														
Insurance in force 1	\$	12,799.8	\$	12,715.4	\$	12,685.0	\$ 1	12,602.9	\$	12,635.0	\$ 1	12,799.8	\$ 1	2,635.0
BOLI account value 4		4,764.8		4,732.8		4,696.4		4,659.8		4,621.9		4,764.8		4,621.9
BOLI ROA <sup>8</sup>		0.78 %		0.90 %		0.84 %		0.71 %		1.07 %		0.84 %		1.02 %
BOLI base ROA 9		0.64 %		0.85 %		0.83 %		0.66 %		1.02 %		0.77 %		0.95 %
BOLI sales 10	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	2.0
COLI single premium sales 10		0.7		0.3		2.4		-		-		3.4		-
COLI recurring premium sales 11		0.4		3.0		-		-		-		3.4		-

#### 5 Year Historical Individual Claims:

					For the Year
		For the Three M	onths Ended		Ended
	1Q	2Q	3Q	4Q	
2012	15.7	15.1	13.9	16.3	61.0
2011	15.7	12.1	13.0	13.5	54.3
2010	13.9	13.5	12.0	11.3	50.7
2009	14.7	13.4	12.8	12.6	53.5
2008	14.3	13.6	13.7	12.1	53.7

<sup>&</sup>lt;sup>1</sup> Insurance in force represents dollar face amounts of policies without adjustment for reinsurance.

<sup>&</sup>lt;sup>2</sup> Individual claims represents incurred claims, net of reinsurance, on our term and universal life policies.

<sup>&</sup>lt;sup>3</sup> Annualized mortality rate is defined as annualized individual claims divided by insurance in force.

<sup>&</sup>lt;sup>4</sup> UL account value and BOLI account value represent our liabilities to our policyholders.

<sup>&</sup>lt;sup>5</sup> UL interest spread excludes SPL and is the difference between the net investment yield and the credited rate to policyholders. The net investment yield is the approximate yield on invested assets in the general account attributed to UL policies. The credited rate is the approximate rate credited on UL policyholder account values. Interest credited is subject to contractual terms, including minimum guarantees.

<sup>&</sup>lt;sup>6</sup> UL base interest spread excludes SPL and is UL interest spread adjusted to exclude items that can vary significantly from period to period due to a number of factors and, therefore, may contribute to results that are not indicative of the underlying trends. This is primarily the impact of asset prepayments, such as bond make-whole premiums net of related bonus interest amortization, the MBS prepayment speed adjustment, and reserve adjustments.

<sup>&</sup>lt;sup>7</sup> Individual sales represents annualized first year premiums for recurring premium products and 10% of new single premium deposits, net of first year policy lapses and/or surrenders.

<sup>&</sup>lt;sup>8</sup> BOLI ROA is a measure of the gross margin on our BOLI book of business. This metric is calculated as the difference between our BOLI revenue earnings rate and our BOLI policy benefits rate. The revenue earnings rate is calculated as revenues divided by average invested assets. The policy benefits rate is calculated as total policy benefits divided by average account value. The policy benefits used in this metric do not include expenses.

<sup>&</sup>lt;sup>9</sup> BOLI base ROA is BOLI ROA adjusted to exclude items that can vary significantly from period to period due to a number of factors and, therefore, may contribute to yields that are not indicative of the underlying trends. This is primarily the impact of asset prepayments, such as bond make-whole premiums, the MBS prepayment speed adjustment, and reserve adjustments.

<sup>&</sup>lt;sup>10</sup> Represents 10% of deposits.

<sup>&</sup>lt;sup>11</sup> Represents deposits for new policies.

## Symetra Financial Corporation 3Q 2013 Financial Supplement Other (In millions)

	_	For the Three Months Ended For the Nin												e Months Ended		
		ep. 30, 2013	_	un. 30, 2013		ar. 31, 2013	Dec. 31, 2012		Sep. 30, 2012		Sep. 30, 2013			Sep. 30, 2012		
Operating revenues:																
Net investment income (loss)	\$	5.2	\$	8.6	\$	4.5	\$	5.4	\$	(8.0)	\$	18.3	\$	6.6		
Policy fees, contract charges and other		4.7		5.7		5.6		5.1		5.7		16.0		16.6		
Total operating revenues		9.9		14.3		10.1		10.5		4.9		34.3		23.2		
Benefits and expenses:																
Interest credited		(0.4)		(0.6)		(0.3)		(0.6)		(0.4)		(1.3)		(1.5)		
Other underwriting and operating expenses		5.3		8.0		7.0		8.2		7.1		20.3		20.9		
Interest expense		8.3		8.2		8.2		8.2		8.2		24.7		24.6		
Total benefits and expenses		13.2		15.6		14.9		15.8		14.9		43.7		44.0		
Segment pre-tax adjusted operating loss	\$	(3.3)	\$	(1.3)	\$	(4.8)	\$	(5.3)	\$	(10.0)	\$	(9.4)	\$	(20.8)		

# Symetra Financial Corporation

## 3Q 2013 Financial Supplement

## Deferred Policy Acquisition Costs (DAC) and Deferred Sales Inducements (DSI) Roll Forwards (In millions)

	For the Three Months Ended							Fo	r the Nine	Months	Ended			
	S	ер. 30,	Jı	un. 30,	М	ar. 31,	De	ec. 31,	S	ер. 30,	Se	ер. 30,	Se	ep. 30,
DAC Roll Forward		2013	:	2013	:	2013	:	2012		2012	- 2	2013	:	2012
Summary Total Company														
Unamortized balance, beginning of period	\$	373.1	\$	367.1	\$	367.9	\$	369.5	\$	376.2	\$	367.9	\$	368.4
Deferral of acquisition costs:														
Commissions		32.2		20.5		15.4		13.3		8.9		68.1		43.5
Other acquisition expenses		4.2		2.6		2.5		2.1		1.9		9.3		6.3
Total deferral of acquisition costs		36.4		23.1		17.9		15.4		10.8		77.4		49.8
Adjustments related to inv (gains) losses		0.8		0.1		0.2		(0.1)		0.4		1.1		0.4
Amortization		(14.9)		(15.6)		(17.3)		(16.9)		(15.3)		(47.8)		(46.5)
Unlocking		(5.3)		(1.6)		(1.6)				(2.6)		(8.5)		(2.6)
Total amortization		(20.2)		(17.2)		(18.9)		(16.9)		(17.9)		(56.3)		(49.1)
Unamortized balance, end of period		390.1		373.1		367.1		367.9		369.5		390.1		369.5
Accum effect of net unrealized gains		(118.4)		(123.5)		(195.0)		(212.1)		(223.4)		(118.4)		(223.4)
DAC balance, end of period	\$	271.7	\$	249.6	\$	172.1	\$	155.8	\$	146.1	\$	271.7	\$	146.1
Retirement Division - Deferred Annuities														
Unamortized balance, beginning of period	\$	256.9	\$	253.4	\$	256.7	\$	259.3	\$	265.2	\$	256.7	\$	265.5
Deferral of acquisition costs:														
Commissions		26.4		15.7		11.4		10.4		5.7		53.5		29.8
Other acquisition expenses		2.4		1.8		1.3		1.3		1.2		5.5		3.8
Total deferral of acquisition costs		28.8		17.5	-	12.7		11.7		6.9		59.0		33.6
Adjustments related to inv (gains) losses		0.8		0.1		0.2		(0.1)		0.3		1.1		0.3
Amortization		(12.3)		(12.6)		(14.6)		(14.2)		(12.9)		(39.5)		(39.9)
Unlocking		(5.4)		(1.5)		(1.6)		-		(0.2)		(8.5)		(0.2)
Total amortization		(17.7)		(14.1)		(16.2)		(14.2)		(13.1)		(48.0)		(40.1)
Unamortized balance, end of period		268.8		256.9		253.4		256.7		259.3		268.8		259.3
Accum effect of net unrealized gains		(110.6)		(113.5)		(178.9)		(194.6)		(205.4)		(110.6)		(205.4)
DAC balance, end of period	\$	158.2	\$	143.4	\$	74.5	\$	62.1	\$	53.9	\$	158.2	\$	53.9
Retirement Division - Income Annuities														
Unamortized balance, beginning of period	\$	46.3	\$	45.6	\$	45.0	\$	43.5	\$	42.3	\$	45.0	\$	37.9
Deferral of acquisition costs:														
Commissions		1.3		1.5		1.4		2.0		1.8		4.2		7.0
Other acquisition expenses		0.3		0.2		0.1		0.2		0.3		0.6		1.0
Total deferral of acquisition costs		1.6		1.7		1.5		2.2		2.1		4.8		8.0
Amortization		(0.9)		(1.0)		(0.9)		(0.7)		(0.9)		(2.8)		(2.4)
Unamortized balance, end of period		47.0		46.3		45.6		45.0		43.5		47.0		43.5
DAC balance, end of period	\$	47.0	\$	46.3	\$	45.6	\$	45.0	\$	43.5	\$	47.0	\$	43.5
													-	
Individual Life Division														
Unamortized balance, beginning of period	\$	69.9	\$	68.1	\$	66.2	\$	66.7	\$	68.7	\$	66.2	\$	65.0
Deferral of acquisition costs:														
Commissions		4.5		3.3		2.6		0.9		1.4		10.4		6.7
Other acquisition expenses		1.5		0.6		1.1		0.6		0.4		3.2		1.5
Total deferral of acquisition costs		6.0		3.9		3.7		1.5		1.8		13.6		8.2
Adjustments related to inv (gains) losses		-		-		-		-		0.1		-		0.1
Amortization	I	(1.7)		(2.0)		(1.8)		(2.0)		(1.5)		(5.5)		(4.2)
Unlocking		0.1		(0.1)						(2.4)		-		(2.4)
Total amortization		(1.6)		(2.1)		(1.8)		(2.0)		(3.9)		(5.5)		(6.6)
Unamortized balance, end of period	I	74.3		69.9		68.1		66.2		66.7		74.3		66.7
Accum effect of net unrealized gains		(7.8)		(10.0)		(16.1)		(17.5)		(18.0)	L	(7.8)		(18.0)
DAC balance, end of period	\$	66.5	\$	59.9	\$	52.0	\$	48.7	\$	48.7	\$	66.5	\$	48.7

# DSI Roll Forward 1

Total Company
Unamortized balance, beginning of period
Capitalizations
Adjustments related to inv (gains) losses
Amortization
Unlocking
Total amortization Unamortized balance, end of period Accum effect of net unrealized gains DSI balance, end of period

	For t	he Thre		Months Ended				
ep. 30, 2013	lun. 30, Mar. 31, 2013 2013		ec. 31, 2012	ep. 30, 2012	ep. 30, 2013	Sep. 30, 2012		
\$ 155.1	\$ 154.1	\$	153.4	\$ 152.4	\$ 150.5	\$ 153.4	\$	142.0
12.1	12.2		13.3	11.8	12.1	37.6		37.9
0.3	0.1		0.2	0.1	0.2	0.6		0.2
(10.1)	(10.1)		(11.7)	(10.9)	(9.4)	(31.9)		(26.7)
(3.4)	(1.2)		(1.1)	-	(1.0)	(5.7)		(1.0)
(13.5)	(11.3)		(12.8)	 (10.9)	(10.4)	(37.6)		(27.7)
154.0	155.1		154.1	 153.4	152.4	154.0		152.4
(84.1)	(82.3)		(122.5)	(128.6)	(132.4)	(84.1)		(132.4)
\$ 69.9	\$ 72.8	\$	31.6	\$ 24.8	\$ 20.0	\$ 69.9	\$	20.0

<sup>&</sup>lt;sup>1</sup> DSI balance is included in receivables and other assets.

## Symetra Financial Corporation 3Q 2013 Financial Supplement Account Value and Reserve Roll Forwards (In millions)

For the Three Months Ended

For the Nine Months Ended

	:	Sep. 30, 2013	,	Jun. 30, 2013		Mar. 31, 2013		Dec. 31, 2012	:	Sep. 30, 2012		Sep. 30, 2013		Sep. 30, 2012
Retirement Division:		20.0										20.0		
Deferred Annuities:													i	
Fixed Account Values, excluding FIA														
Account value, beginning of period	\$	10,631.1	\$	10,681.4	\$	10,688.5	\$	10,722.9	\$	10,748.3	\$	10,688.5	\$	10,532.1
Deposits		307.7		139.1		179.3		192.4		140.6		626.1		734.3
Withdrawals		(247.4)		(275.7)		(271.3)		(310.4)		(257.2)		(794.4)	'n	(819.0)
Net transfers		(0.2)		0.5		1.3		1.1		2.8		` 1.6 <sup>°</sup>		7.8
Net flows		60.1		(136.1)		(90.7)		(116.9)		(113.8)		(166.7)		(76.9)
Interest credited		78.2		78.1		79.1		82.5		83.8		235.4	'n	252.7
Other		20.6		7.7		4.5		-		4.6		32.8	'n	15.0
Account value, end of period	\$	10,790.0	\$	10,631.1	\$	10,681.4	\$	10,688.5	\$	10,722.9	\$	10,790.0	\$	10,722.9
Fixed Account Values, FIA													i	
Account value, beginning of period	\$	852.0	\$	539.1	\$	374.9	\$	264.3	\$	215.4	\$	374.9	\$	81.0
Deposits	l i	449.1		310.5		148.5		116.0		43.4	ľ	908.1		176.6
Withdrawals		(5.7)		(5.8)		(3.0)		(2.5)		(1.3)		(14.5)		(4.6)
Net transfers		0.6		1.2		0.3		0.6		-		2.1		1.1
Net flows		444.0	-	305.9		145.8		114.1	_	42.1		895.7		173.1
Interest credited		3.9		3.1		2.4		3.0		0.8		9.4		1.5
Other		21.9		3.9		16.0		(6.5)		6.0		41.8		8.7
Account value, end of period	\$	1,321.8	\$	852.0	\$	539.1	\$	374.9	\$	264.3	\$	1,321.8	\$	264.3
Income Annuities:  Reserves  Reserves beginning of period	s	6,512.7	\$	6 546 6	\$	6 E66 E	\$	6 576 7	\$	6 612 6	s	6,566.5	\$	6.608.3
Reserves, beginning of period	Þ	37.8	Ф	6,546.6	Ф	6,566.5 40.3	Ф	6,576.7	Ф	6,613.6 46.2	Þ	123.2	Φ	184.8
Deposits				45.1				55.5					'n	
Benefit payments  Net flows	$\vdash$	(165.3)		(157.1)		(145.1)		(158.9)		(168.0)	-	(467.5)		(466.2)
		(127.5)		(112.0)		(104.8)		(103.4)		(121.8)		(344.3)		(281.4)
Interest credited		92.0		92.5		93.3		93.5		94.0		277.8	'n	283.2
Other Reserves, end of period	\$	7.4 6,484.6	\$	(14.4) 6,512.7	\$	(8.4) 6,546.6	\$	(0.3) 6,566.5	\$	(9.1) 6,576.7	\$	(15.4) 6,484.6	\$	(33.4) 6,576.7
Individual Life Division:  BOLI Account Values													İ	
Account value, beginning of period	\$	4,732.8	\$	4,696.4	\$	4,659.8	\$	4,621.9	\$	4,587.3	\$	4,659.8	\$	4,491.5
Deposits	1	.,	•	-	•	-	•	-	•	-	ľ	-	. *	20.0
Surrenders/claims		(7.0)		(2.2)		(3.7)		(3.1)		(4.6)		(12.9)	'n	(12.6)
Net flows		(7.0)	_	(2.2)		(3.7)		(3.1)		(4.6)		(12.9)		7.4
Interest credited		54.6		54.6		55.7		55.4		53.9		164.9	'n	167.4
Administrative charges and other		(15.6)		(16.0)		(15.4)		(14.4)		(14.7)		(47.0)	'n	(44.4)
Account value, end of period	\$	4,764.8	\$	4,732.8	\$	4,696.4	\$	4,659.8	\$	4,621.9	\$	4,764.8	\$	4,621.9
UL Account Values											ĺ		i	
Account values  Account value, beginning of period	\$	714.5	\$	716.2	\$	716.0	\$	717.3	\$	714.6	\$	716.0	\$	678.9
Deposits	ľ	19.6	Ψ	16.9	Ψ	16.3	Ψ	15.0	Ψ	18.7	Ψ	52.8	Ψ	85.4
Surrenders/claims	1	(8.5)		(11.1)		(8.4)		(9.4)		(9.5)	1	(28.0)		(27.0)
Net flows	-	11.1		5.8		7.9		5.6	_	9.2	1	24.8		58.4
Interest credited		7.5		5.6 7.6		7.9 7.7		5.6 7.7		9.2 8.1		24.6		23.4
	1										1	_		
Administrative charges and other Account value, end of period	\$	(15.5) 717.6	\$	(15.1) 714.5	\$	(15.4) 716.2	\$	(14.6) 716.0	\$	(14.6) 717.3	\$	(46.0) 717.6	\$	(43.4) 717.3
Account value, one of period	φ	, 17.0	Ψ	7 14.5	Ψ	110.2	Ψ	, 10.0	Ψ	111.3	Ψ	111.0	Ψ	111.5

### Symetra Financial Corporation 3Q 2013 Financial Supplement Overview of Liabilities and Associated Unrealized Gains (In millions)

			As of Sep. 30, 2013	<b>.</b>				
	Pol	licyholder	•		nrealized			
		iability	% of Total		gains <sup>8</sup>			
Illiquid Liabilities								
Structured settlements & other SPIAs <sup>1</sup>	\$	6,499.8		\$	478.0			
Deferred annuities with 5 year payout provision or MVA <sup>2</sup>		1,446.9			60.2			
Traditional insurance (net of reinsurance) 3		170.7			12.9			
Group health & life (net of reinsurance) 3		134.2			0.4			
Total illiquid liabilities		8,251.6	33.8 %		551.5			
Somewhat Liquid Liabilities								
Bank-owned life insurance (BOLI) <sup>4</sup>		4,857.8			231.7			
Deferred annuities with surrender charges of 5% or higher		5,504.0			229.0			
Universal life with surrender charges of 5% or higher		285.9			14.5			
Total somewhat liquid liabilities		10,647.7	43.6 %		475.2			
Fully Liquid Liabilities								
Deferred annuities with surrender charges of:								
3% up to 5%		2,070.6			86.2			
Less than 3%		286.8			11.9			
No surrender charges <sup>5</sup>		2,671.5			111.1			
Universal life with surrender charges less than 5%		448.6			22.4			
Other <sup>6</sup>		26.8			0.4			
Total fully liquid liabilities		5,504.3	22.6 %		232.0			
Assets supporting surplus portfolio					67.1			
Total <sup>7</sup>	\$	24,403.6	100.0 %	\$	1,325.8			
Reconciliation of unrealized gains to AOCI:								
Unrealized gains from above				\$	1,325.8			
Taxes on unrealized gains and losses on available-for-sale securities				•	(464.0)			
Adjustment for DAC and DSI valuation allowance, net of taxes					(131.6)			
Other					(11.2)			
AOCI				\$	719.0			

<sup>&</sup>lt;sup>1</sup> These contracts cannot be surrendered. The benefits are specified in the contracts as fixed amounts, primarily to be paid over the next several decades.

<sup>&</sup>lt;sup>2</sup> This category includes annuity contracts with market value adjustment (MVA) features including certain FIA products. The MVA adjusts the value of the contract at surrender based on current interest rates, subject to a guaranteed minimum account value specified in the contract. In a liquidity crisis situation, we could invoke the five-year payout provision on certain annuity contracts without MVA features so that the contract value with interest is paid out ratably over five years.

<sup>&</sup>lt;sup>3</sup> Represents incurred but not reported claim liabilities, mainly related to our medical stop-loss business. The surrender value on these contracts is generally zero but these liabilities are considered illiquid as the claims have not been reported to us and the precise timing and amount of the payment is unknown.

<sup>&</sup>lt;sup>4</sup> The biggest deterrent to surrender is the taxation on the gain within these contracts, which includes a 10% non-deductible penalty tax. Banks can exchange certain of these contracts with other carriers, tax-free. However, a significant portion of this business does not qualify for this tax-free treatment due to the employment status of the original covered employees and charges may be applicable.

<sup>&</sup>lt;sup>5</sup> Approximately half of the account value has been with us for many years, due to guaranteed minimum interest rates of 4.0% - 4.5% that are significantly higher than those currently offered on new business, which range from 0.5% - 1.5%. Given the current low interest rate environment, we do not expect significant changes in the persistency of this business.

<sup>&</sup>lt;sup>6</sup> Represents BOLI, traditional insurance, and medical stop-loss and group life reported claim liabilities.

<sup>&</sup>lt;sup>7</sup> Represents the sum of funds held under deposit contracts, future policy benefits and policy and contract claims on the consolidated balance sheets, excluding other policyholder related liabilities and reinsurance recoverables of \$231.1.

<sup>&</sup>lt;sup>8</sup> Represents the pre-tax unrealized gains of the investment portfolio supporting the related policyholder liability.

#### Symetra Financial Corporation 3Q 2013 Financial Supplement Investments Summary (In millions)

	As of											
	Sep. 30,			Jun. 30,			Mar. 31,		Dec. 31,		Sep. 30,	
	2013	%		2013	%	_	2013	%	 2012	%	 2012	%
Portfolio Composition:												
Available-for-sale securities:												
Fixed maturities, at fair value	\$ 23,306.5	84.3 %	\$	22,697.0	84.3 %	\$	23,369.6	85.2 %	\$ 23,519.0	85.4 %	\$ 23,620.9	85.9 %
Marketable equity securities, at fair value	87.1	0.3 %		53.7	0.2 %		50.6	0.2 %	49.6	0.2 %	48.4	0.2 %
Trading securities:												
Marketable equity securities, at fair value	509.4	1.9 %		512.0	1.9 %		501.5	1.8 %	552.7	2.0 %	535.8	2.0 %
Mortgage loans, net	3,376.8	12.2 %		3,303.1	12.3 %		3,170.7	11.5 %	3,094.4	11.2 %	2,939.8	10.7 %
Policy loans	64.2	0.2 %		64.4	0.2 %		64.7	0.2 %	65.8	0.2 %	67.0	0.2 %
Investments in limited partnerships	253.1	0.9 %		236.8	0.9 %		235.3	0.9 %	239.3	0.9 %	242.2	0.9 %
Other invested assets	44.0	0.2 %		48.0	0.2 %		45.1	0.2 %	35.6	0.1 %	 38.2	0.1 %
Total investments	27,641.1	100.0 %		26,915.0	100.0 %		27,437.5	100.0 %	27,556.4	100.0 %	27,492.3	100.0 %
Cash and cash equivalents	121.1			171.6			301.2		130.8		 238.4	
Total investments, cash and cash equivalents	\$ 27,762.2		\$	27,086.6		\$	27,738.7		\$ 27,687.2		\$ 27,730.7	
Fixed Maturities Securities by Credit Quality: 1												
1: AAA, AA, A	\$ 13,594.4	58.3 %	\$	13,205.7	58.2 %	\$	13,677.5	58.6 %	\$ 13,748.9	58.5 %	\$ 14,031.0	59.4 %
2: BBB	8,494.1	36.5 %		8,267.0	36.4 %		8,469.7	36.2 %	8,490.9	36.1 %	8,350.2	35.4 %
Total investment grade	22,088.5	94.8 %		21,472.7	94.6 %		22,147.2	94.8 %	22,239.8	94.6 %	22,381.2	94.8 %
3: BB	637.3	2.7 %		635.7	2.8 %		631.6	2.7 %	683.7	2.9 %	659.6	2.8 %
4: B	491.7	2.1 %		492.0	2.2 %		496.7	2.1 %	488.4	2.1 %	462.8	1.9 %
5: CCC & lower	87.9	0.4 %		78.5	0.3 %		76.1	0.3 %	83.0	0.3 %	101.7	0.4 %
6: In or near default	1.1	0.0 %		18.1	0.1 %		18.0	0.1 %	24.1	0.1 %	 15.6	0.1 %
Total below investment grade	1,218.0	5.2 %		1,224.3	5.4 %		1,222.4	5.2 %	1,279.2	5.4 %	 1,239.7	5.2 %
Total fixed maturities	\$ 23,306.5	100.0 %	\$	22,697.0	100.0 %	\$	23,369.6	100.0 %	\$ 23,519.0	100.0 %	\$ 23,620.9	100.0 %
Fixed Maturities by Issuer Type:												
U.S. government and agencies	\$ 510.7	2.2 %	\$	167.8	0.7 %	\$	252.6	1.1 %	\$ 311.5	1.3 %	\$ 129.2	0.5 %
State and political subdivisions	754.5	3.2 %		808.3	3.6 %		779.5	3.3 %	776.5	3.3 %	744.1	3.2 %
Foreign governments	15.9	0.0 %		17.1	0.1 %		17.9	0.1 %	19.1	0.1 %	19.6	0.1 %
Corporate securities	17,165.7	73.7 %		16,861.0	74.3 %		17,275.1	73.9 %	17,201.6	73.1 %	17,168.0	72.7 %
Residential mortgage-backed securities	2,796.5	12.0 %		2,802.6	12.3 %		2,935.4	12.6 %	3,007.8	12.8 %	3,150.7	13.3 %
Commercial mortgage-backed securities	1,536.1	6.6 %		1,552.1	6.8 %		1,619.7	6.9 %	1,707.7	7.3 %	1,889.0	8.0 %
Other debt obligations	527.1	2.3 %		488.1	2.2 %		489.4	2.1 %	494.8	2.1 %	 520.3	2.2 %
Total fixed maturities	\$ 23,306.5	100.0 %	\$	22,697.0	100.0 %	\$	23,369.6	100.0 %	\$ 23,519.0	100.0 %	\$ 23,620.9	100.0 %
Effective Duration	5.5			5.6			5.7		5.7		5.7	
Weighted-average Investment Yield	5.01 %			5.02 %			5.09 %		5.08 %		5.07 %	

Average Daily Cash and Cash Equivalent Balances:
Benefits Division
Retirement Division:
Deferred Annuities
Income Annuities
Individual Life Division
Other
Total

For the Three Months Ended															
Sep. 30,			Jun. 30,		- 1	Mar. 31,		I	Dec. 31,		Sep. 30,				
 2013 %		2013		%		2013	%		2012	%	2012		%		
\$ 4.6	2.4 %	\$	4.9	2.4 %	\$	1.2	0.6 %	\$	7.8	3.7 %	\$	6.0	4.4 %		
134.0	70.7 %		115.3	57.4 %		84.8	44.1 %		107.0	51.4 %		29.9	21.7 %		
2.6	1.4 %		23.7	11.8 %		54.1	28.1 %		32.8	15.8 %		67.4	49.0 %		
26.3	13.9 %		15.0	7.5 %		24.2	12.6 %		35.1	16.9 %		33.7	24.5 %		
22.0	11.6 %		41.9	20.9 %		28.0	14.6 %		25.5	12.2 %		0.6	0.4 %		
\$ 189.5	100.0 %	\$	200.8	100.0 %	\$	192.3	100.0 %	\$	208.2	100.0 %	\$	137.6	100.0 %		

<sup>&</sup>lt;sup>1</sup> Credit quality is based on NAIC (National Association of Insurance Commissioners) designation with presentation of the S&P equivalent credit ratings.

## **Symetra Financial Corporation** 3Q 2013 Financial Supplement Investments Income Statement Data (In millions)

Benefits Division Retirement Division: Deferred Annuities Income Annuities Individual Life Division Other

			For	For the Nine Months Ended								
5	Sep. 30, 2013		n. 30, 013	Mar. 31, 2013		Dec. 31, 2012		p. 30, 012		ep. 30, 2013	Sep. 30, 2012	
\$	-	\$	-	\$ -	\$	-	\$	-	\$	-	\$	-
	12.6		6.0	13.3		9.6		2.6		31.9		4.8
	1.2		0.5	3.2		0.4		0.7		4.9		3.8
	3.6		1.6	1.1		0.7		0.7		6.3		2.8
	1.2		0.5	0.1		0.1		0.2		1.8		2.5
\$	18.6	\$	8.6	\$ 17.7	\$	10.8	\$	4.2	\$	44.9	\$	13.9

#### Net Realized Investment Gains (Losses):

Fixed maturities:

Gross gains on sales

Gross losses on sales Other-than-temporary impairments Other <sup>2</sup>

Total fixed maturities

Marketable equity securities, trading <sup>3</sup>

DAC/DSI adjustment

Net realized investment gains (losses)

For the Three Months Ended									Fo	For the Nine Months Ended					
 ep. 30, 2013	Jun. 30, 2013			Mar. 31, 2013		Dec. 31, 2012		ep. 30, 2012	Sep. 30, 2013		Sep. 30, 2012				
\$ 2.4 (7.4)	\$	3.8 (1.9)	\$	1.8 (8.1)	\$	13.9 (12.7)	\$	7.4 (6.4)	\$	8.0 (17.4)	\$	40.4 (14.3)			
(6.2) 0.5		(7.2) (3.7)		(2.0)		(3.8)		(13.3) 2.3		(15.4) (3.9)		(25.2) 3.5			
(10.7)		(9.0)		(9.0)		(2.9)		(10.0)		(28.7)		4.4			
12.0		(1.7)		33.0		3.1		25.0		43.3		33.6			
(7.0)		(8.0)		2.1		(4.2)		(0.1)		(5.7)		(3.6)			
1.1		0.2		0.4		0.1		0.6		1.7		0.6			
\$ (4.6)	\$	(11.3)	\$	26.5	\$	(3.9)	\$	15.5	\$	10.6	\$	35.0			

## Tax Credit Investments Impact on Income

Historical and estimated future impact

Amortization related to tax credit investments, net of taxes Realized losses related to tax credit investments, net of taxes Tax credits

Impact to net income

Carrying value of invested asset

Future estimated impact to net income:

2013	2013	2013	2012	2012		2013	2012
\$ (3.3) (2.1) 11.8	\$ (3.1) (0.7) 9.5	\$ (3.2) (0.3) 9.5	\$ (3.1) (1.8) 8.9	\$ (5.0) (0.2) 9.5	\$	(9.6) (3.1) 30.8	\$ (10.8) (0.8) 24.6
6.4	\$ 5.7	\$ 6.0	\$ 4.0	\$ 4.3	\$	18.1	\$ 13.0
\$ 217.2	\$ 202.1	\$ 206.7	\$ 210.7	\$ 213.2	\$	217.2	\$ 213.2
					2013		\$ 7.1
					2014		27.3
					2015	& beyond	44.1
							\$ 78.5

Dec. 31,

Sep. 30,

For the Nine Months Ended

Sep. 30,

Sep. 30.

## Historical information

Amortization related to tax credit investments, net of taxes Realized losses related to tax credit investments, net of taxes Tax credits Impact to net income

For the Years Ended													
 2012	2011		2	2010	2	2009	2008						
\$ (13.9)	\$	(9.2)	\$	(6.3)	\$	(5.9)	\$	(7.8)					
(2.6)		(2.0)		-		-		-					
33.5		17.4		10.9		9.6		8.3					
\$ 17.0	\$	6.2	\$	4.6	\$	3.7	\$	0.5					

For the Three Months Ended

Mar. 31,

Sep. 30,

Jun. 30,

<sup>1</sup> Prepayment-related income includes make-whole premiums and consent fees on early calls or tenders of fixed maturities, prepayment speed adjustments on structured securities, and prepayment fees on our commercial mortgage loans.

<sup>&</sup>lt;sup>2</sup> Other includes net gains (losses) on calls and redemptions, and changes in the fair value of convertible fixed maturities.

<sup>&</sup>lt;sup>3</sup> Marketable equity securities, trading includes net gains (losses) on changes in fair value.

## Symetra Financial Corporation 3Q 2013 Financial Supplement Sales by Segment and Product (In millions)

		For the Three Months Ended										or the Nine	the Nine Months Ended			
	S	ер. 30,	J	un. 30,	M	lar. 31,	D	Dec. 31,	s	ер. 30,	5	Sep. 30,	s	ер. 30,		
		2013		2013		2013		2012		2012		2013		2012		
Benefits Division <sup>1</sup>																
Medical stop-loss	\$	12.0	\$	16.7	\$	51.9	\$	18.6	\$	24.1	\$	80.6	\$	112.8		
Limited benefit medical		2.2		1.0		1.7		1.4		3.8		4.9		10.9		
Group life & disability income		4.8		3.6		12.9		5.7		3.4		21.3		9.9		
Total	\$	19.0	\$	21.3	\$	66.5	\$	25.7	\$	31.3	\$	106.8	\$	133.6		
Retirement Division - Deferred Annuities <sup>2</sup>																
Fixed annuities	\$	292.1	\$	121.2	\$	161.3	\$	174.1	\$	116.2	\$	574.6	\$	648.9		
Fixed indexed annuities		448.2		309.8		148.7		115.8		43.2		906.7		176.8		
Variable annuities		6.8		10.5		12.0		10.9		7.1		29.3		20.1		
Total	\$	747.1	\$	441.5	\$	322.0	\$	300.8	\$	166.5	\$	1,510.6	\$	845.8		
Retirement Division - Income Annuities <sup>2</sup>																
SPIA	\$	37.1	\$	42.1	\$	38.4	\$	43.6	\$	37.6	\$	117.6	\$	129.9		
Structured settlements		1.8		3.4		2.3		14.0		11.9		7.5		70.7		
Total	\$	38.9	\$	45.5	\$	40.7	\$	57.6	\$	49.5	\$	125.1	\$	200.6		
Individual Life Division																
Term life 1	\$	0.5	\$	0.7	\$	0.5	\$	0.6	\$	0.5	\$	1.7	\$	1.6		
Universal life <sup>1</sup>		3.3		2.2		1.6		0.5		0.4		7.1		1.1		
Single premium life <sup>3</sup>		0.1		0.1		0.2		0.2		0.7		0.4		5.1		
Individual sales		3.9		3.0		2.3		1.3		1.6		9.2		7.8		
BOLI <sup>4</sup>		-		-		-		-		-		-		2.0		
COLI single premium 4		0.7		0.3		2.4		-		-		3.4		-		
COLI recurring premium <sup>5</sup>		0.4		3.0		-		-		-		3.4		-		
Institutional markets		1.1		3.3		2.4		-		-		6.8		2.0		
Total	\$	5.0	\$	6.3	\$	4.7	\$	1.3	\$	1.6	\$	16.0	\$	9.8		

<sup>&</sup>lt;sup>1</sup> Represents annualized first-year premiums net of first year policy lapses.

 $<sup>^{\</sup>rm 2}$  Represents deposits for new policies net of first year policy lapses and/or surrenders.

<sup>&</sup>lt;sup>3</sup> Represents 10% of new deposits net of first year policy lapses and/or surrenders.

<sup>&</sup>lt;sup>4</sup> Represents 10% of deposits.

<sup>&</sup>lt;sup>5</sup> Represents deposits for new policies.

# Symetra Financial Corporation 3Q 2013 Financial Supplement

# Book Value, Adjusted Book Value and Statutory Book Value per Share (In millions, except per share amounts)

		_		As of		
	Sep. 30, 2013		Jun. 30, 2013	 Mar. 31, 2013	 Dec. 31, 2012	 Sep. 30, 2012
Book value per common share <sup>1</sup>	\$ 25.58	\$	25.81	\$ 26.10	\$ 26.29	\$ 26.37
Non-GAAP Financial Measures:						
Adjusted book value per common share 2	\$ 19.47	\$	19.17	\$ 19.40	\$ 18.97	\$ 18.78
Adjusted book value per common share, as converted <sup>3</sup>	\$ 19.47	\$	19.17	\$ 18.32	\$ 17.94	\$ 17.78
Statutory book value per common share <sup>4</sup>	\$ 18.87	\$	18.65	\$ 18.66	\$ 18.25	\$ 18.12
Numerator:						
Total stockholders' equity	\$ 3,012.8	\$	3,040.1	\$ 3,604.2	\$ 3,630.1	\$ 3,641.2
AOCI	719.0		782.6	1,293.1	1,371.2	1,404.3
Adjusted book value	\$ 2,293.8	\$	2,257.5	\$ 2,311.1	\$ 2,258.9	\$ 2,236.9
Assumed proceeds from exercise of warrants	-		-	218.1	218.1	218.1
Adjusted book value, as converted	\$ 2,293.8	\$	2,257.5	\$ 2,529.2	\$ 2,477.0	\$ 2,455.0
Total stockholders' equity	\$ 3,012.8	\$	3,040.1	\$ 3,604.2	\$ 3,630.1	\$ 3,641.2
Stockholders' equity of non-insurance entities	(319.4)		(301.6)	(301.2)	(290.2)	(283.8)
Statutory and other adjustments	(752.8)		(817.2)	(1,350.4)	(1,427.3)	(1,450.9)
Asset valuation reserve (AVR)	282.5		275.7	 269.9	261.3	252.2
Statutory book value	\$ 2,223.1	\$	2,197.0	\$ 2,222.5	\$ 2,173.9	\$ 2,158.7
Denominator: 5						
Common shares outstanding	117.800		117.792	119.099	119.088	119.120
Total common shares outstanding and shares subject to warrants	117.800		117.792	138.075	138.064	138.096

<sup>&</sup>lt;sup>1</sup> Book value per common share is calculated as stockholders' equity divided by the sum of common shares outstanding and shares subject to warrants in the periods they were outstanding. The warrants were net-share settled on June 20, 2013, resulting in the issuance of 5.298 shares of common stock.

<sup>&</sup>lt;sup>4</sup> Statutory book value per common share is calculated based on statutory book value divided by common shares outstanding.

<sup>5</sup> Reconciliation of outstanding shares:
Common shares outstanding, beginning of period
Shares issued
Employee stock purchase plan shares issued
Restricted shares issued, net
Shares repurchased
Common shares outstanding, end of period
Outstanding warrants
Total common shares outstanding and shares subject to
outstanding warrants, end of period

	As of		
Jun. 30,	Mar. 31,	Dec. 31,	Sep. 30,
2013	2013	2012	2012
119.099	119.088	119.120	119.131
5.300	-	-	-
0.042	0.038	0.037	0.025
(0.004)	0.283	(0.006)	(0.032)
(6.645)	(0.310)	(0.063)	(0.004)
117.792	119.099	119.088	119.120
-	18.976	18.976	18.976
117.792	138.075	138.064	138.096
	2013 119.099 5.300 0.042 (0.004) (6.645) 117.792	Jun. 30,         Mar. 31,           2013         2013           119.099         119.088           5.300         -           0.042         0.038           (0.004)         0.283           (6.645)         (0.310)           117.792         119.099           -         18.976	Jun. 30,         Mar. 31,         Dec. 31,           2013         2012           119.099         119.088         119.120           5.300         -         -           0.042         0.038         0.037           (0.004)         0.283         (0.006)           (6.645)         (0.310)         (0.063)           117.792         119.099         119.088           -         18.976         18.976

Tangible book value:
Total stockholders' equity
Less:
Deferred policy acquisition costs
Goodwill and other
Tangible Book Value

		As of		
Sep. 30, 2013	Jun. 30, 2013	Mar. 31, 2013	 Dec. 31, 2012	 Sep. 30, 2012
\$ 3,012.8	\$ 3,040.1	\$ 3,604.2	\$ 3,630.1	\$ 3,641.2
271.7	249.6	172.1	155.8	146.1
125.8	132.0	93.1	86.2	83.2
\$ 2,615.3	\$ 2,658.5	\$ 3,339.0	\$ 3,388.1	\$ 3,411.9

Tangible book value is a non-GAAP financial measure calculated as stockholders' equity excluding deferred policy acquisition costs, goodwill, intangible assets and certain other non-tangible assets. Stockholders' equity is the most directly comparable GAAP measure to tangible book value.

<sup>&</sup>lt;sup>2</sup> Adjusted book value per common share is calculated as adjusted book value divided by common shares outstanding.

<sup>&</sup>lt;sup>3</sup> Adjusted book value per common share, as converted, is calculated as adjusted book value, as converted divided by the sum of common shares outstanding and shares subject to warrants in the periods they were outstanding. The warrants were net-share settled on June 20, 2013, resulting in the issuance of 5.298 shares of common stock. As of June 30, 2013 this measure is equivalent to adjusted book value per share.

## Symetra Financial Corporation 3Q 2013 Financial Supplement ROE and Operating ROAE (In millions)

## ROE:

Net income for the twelve months ended <sup>1</sup> Average stockholders' equity <sup>2</sup>

ROE

Operating ROAE:

Adjusted operating income for the twelve months ended <sup>1</sup> Average adjusted book value <sup>3</sup>

Operating ROAE

_			T	welve l	Months Ende	d		
;	Sep. 30, 2013	J	lun. 30, 2013		Mar. 31, 2013		Dec. 31, 2012	 Sep. 30, 2012
\$	187.3	\$	197.2	\$	196.0	\$	205.4	\$ 248.1
\$	3,385.7	\$	3,458.8	\$	3,481.7	\$	3,383.9	\$ 3,266.3
	5.5 %		5.7 %		5.6 %		6.1 %	7.6 %
\$	183.6	\$	180.6	\$	176.4	\$	185.3	\$ 203.5
\$	2,271.6	\$	2,251.0	\$	2,230.4	\$	2,185.7	\$ 2,138.1
	8.1 %		8.0 %		7.9 %		8.5 %	9.5 %

<sup>&</sup>lt;sup>1</sup> The twelve months ended information is derived by adding the four most recent quarters of net income or adjusted operating income.

## Calculation of average stockholders' equity:

The following data can be used to recalculate the average stockholders' equity and average adjusted book value amounts used in the calculation of ROE and operating ROAE.

	AS UI	
2013	2012	2011
\$ -	\$ 3,630	0.1 \$ 3,114.9
3,012.8	3,64	1.2 3,042.2
3,040.1	3,378	3.4 2,627.3
3,604.2	3,154	4.7 2,410.2
\$ -	\$ 1,37	1.2 \$ 1,027.3
719.0	1,404	1,021.1
782.6	1,188	3.0 609.7
1,293.1	1,000	0.1 443.7
	\$ - 3,012.8 3,040.1 3,604.2 \$ - 719.0 782.6	\$ - \$ 3,630 3,012.8 3,64 3,040.1 3,378 3,604.2 3,154

## Reconciliation of adjusted operating income:

The following data together with other data found throughout the supplement can be used to recalculate adjusted operating income for the twelve months ended March 31, 2013, December 31, 2012 and September 30, 2012.

	 7	Three Mo	onths Ende	d	
	n. 30, 012		ar. 31, 2012		ec. 31, 2011
Net income	\$ 43.8	\$	75.4	\$	73.7
Less: Net realized investment gains (losses) (net of taxes) Add: Net realized gains (losses) - FIA (net of taxes)	(4.2) (0.8)		16.9 0.8		22.2 (0.4)
Adjusted operating income	\$ 47.2	\$	59.3	\$	51.1

<sup>&</sup>lt;sup>2</sup> Average stockholders' equity is derived by averaging ending stockholders' equity for the most recent five quarters.

<sup>&</sup>lt;sup>3</sup> Average adjusted book value is derived by averaging ending stockholders' equity less AOCI, for the most recent five quarters.

Symetra Financial Corporation 3Q 2013 Financial Supplement Addendum RMBS Prepayment Exposure (In millions)

													Sep. 30 Trailing 1		Pi	repaym Adjust		
Vintage <sup>1</sup>		nortized Cost		realized Gain/ Loss)		Fair Value		iross scount		Gross emium	Average Mortgage Loan Rate	3Q 2013 Average Prepayment Speed	Average Prepayment speed	Max Prepayment speed	3Q	2013	YTI	O 2013
Agency:												•	•					
СМО																		
2013	\$	38.0	\$	0.7	\$	38.7	\$	3.1	\$	-	3.9 %	16.2	16.2	16.2	\$	-	\$	-
2012		117.1		(6.0)		111.1		3.4		(2.4)	3.6 %	385.7	484.4	580.7		-		-
2011		278.8		2.6		281.4		9.9		(2.1)	3.5 %	408.9	659.0	875.0		(0.3)		(0.7)
2010		429.2		29.0		458.2		12.6		(7.6)	4.5 %	402.6	431.2	487.4		0.1		(0.1)
2009		222.2		17.1		239.3		1.8		(2.9)	4.9 %	476.3	487.3	522.4		0.3		0.3
2008		1.0		0.1		1.1		-			5.0 %	683.0	736.3	797.0		-		-
2007		1.5		0.3		1.8		0.3		-	6.4 %	788.0	625.0	788.0		-		-
2006		2.3		0.1		2.4		-		-	6.6 %	173.9	170.3	179.2		-		-
2005		28.8		4.0		32.8		0.3		-	6.3 %	396.2	376.6	418.3		-		-
2004 & Prior		393.5		49.2		442.7		11.0		(3.4)	6.2 %	446.3	431.7	476.0		(0.3)		(0.1)
Agency CMO	\$	1,512.4	\$	97.1	\$	1,609.5	\$	42.4	\$	(18.4)	4.8 %	415.0	474.2	555.1	\$	(0.2)	\$	(0.6)
Passthrough																		
2013	\$	131.8	\$	(3.7)	\$	128.1	\$	1.5	\$	(1.8)	3.3 %	1.7	1.4	1.7	\$	-	\$	-
2012		74.3		(4.7)		69.6		-		(2.9)	3.4 %	5.0	3.5	5.3		-		-
2011		14.1		0.1		14.2		-		(0.6)	4.1 %	22.3	24.5	27.0		-		-
2010		140.5		3.6		144.1		0.1		(5.5)	4.7 %	21.3	21.3	24.4		_		0.1
2009		416.7		15.3		432.0		-		(17.5)	5.9 %	11.8	11.4	14.0		0.1		-
2008		20.3		1.6		21.9		_		(0.4)	6.4 %	35.5	34.1	39.9		-		_
2007		15.5		1.2		16.7		0.1		(0.4)	6.4 %	40.0	35.3	42.1		_		_
2006		4.8		0.5		5.3		-		-	6.5 %	45.8	41.5	45.8		_		_
2005		5.2		0.6		5.8		0.3		_	5.2 %	-	-	-		_		_
2004 & Prior		36.6		3.4		40.0		0.5		(0.3)	5.8 %	27.9	25.7	31.2		_		_
Agency Passthrough	\$	859.8	\$	17.9	\$	877.7	\$	2.5	\$	(29.4)	5.1 %	13.3	12.7	15.2	\$	0.1	\$	0.1
Total RMBS Agency	\$	2,372.2	\$	115.0	\$	2,487.2	\$	44.9	\$	(47.8)	4.9 %				\$	(0.1)		(0.5)
3,	_	,-			Ť										<u> </u>	(- /		\-\-\-\-\-\-\-\-\-\-\-\-\-\-\-\-\-\-\-
Non-Agency																		
2013	\$	22.9	\$	_	\$	22.9	\$	0.7	\$	_	4.3 %	1.165.0	1.165.0	1.165.0	\$	0.1	\$	0.1
2008 - 2012	•	15.9	*	0.2	*	16.1	*	1.0	•	_	4.3 %	1,159.0	1,159.0	1,159.0	•	-	*	-
2007		13.9		1.4		15.3		3.9		_	5.8 %	-,,,,,,,,,	68.6	274.6		_		_
2006		60.8		3.0		63.8		7.4		(0.3)	5.7 %	23.5	88.1	265.3		_		_
2005		74.5		1.8		76.3		3.2		-	5.6 %	203.9	220.2	369.0		_		_
2004 & Prior		111.2		3.7		114.9		2.4		(0.1)	5.8 %	345.4	351.7	437.7		0.1		_
Non-Agency CMO	-	299.2		10.1		309.3		18.6		(0.4)	5.5 %	334.9	357.6	472.2		0.2		0.1
Total RMBS Non-Agency	\$	299.2	\$	10.1	\$	309.3	\$	18.6	\$	(0.4)	5.5 %	004.9	557.0	712.2	\$	0.2	\$	0.1
. C.a. Ringo Hon Agency	Ψ	200.2	Ψ	10.1	Ψ	000.0	Ψ	10.0	Ψ	(0.4)	0.0 70				Ψ	0.2	Ψ	0.1
Total RMBS	\$	2,671.4	\$	125.1	\$	2,796.5	\$	63.5	\$	(48.2)	5.0 %				\$	0.1	\$	(0.4)

					То	p 10	RMBS								
											0, 2013 12 Month	P	repayme Adjust		
Name	Vintage	nortized Cost	realized Gain/ (Loss)	Fair /alue	Gross Discount		Gross remium	Average Mortgage Loan Rate	3Q 2013 Average Prepayment Speed	Average Prepayment speed	Max Prepayment speed	3Q	2013	YTE	2013
GNMA	2009	\$ 82.5	\$ 1.5	\$ 84.0	\$ -	\$	(4.8)	6.2 %	3.3	3.1	5.4	\$	0.1	\$	_
GNMA	2009	78.8	1.6	80.4	-		(4.4)	6.2 %	5.0	3.4	5.0		-		-
GNMA	2009	46.3	1.7	48.0	-		(1.5)	6.2 %	4.8	6.7	11.2		-		-
GNMA	2010	41.3	0.7	42.0	-		(1.7)	4.5 %	16.7	18.6	21.6		-		-
FNMA	2009	38.8	2.3	41.1	-		(0.9)	5.5 %	-	-	-		-		-
GNMA	2010	36.1	1.2	37.3	-		(1.8)	4.9 %	462.0	418.0	462.0		0.1		0.2
FNMA	2009	35.5	1.8	37.3	-		(1.2)	5.4 %	26.4	24.3	26.4		-		-
GNMA	2009	28.0	1.1	29.1	-		(0.9)	4.9 %	432.0	421.8	452.0		0.1		0.2
FHLMC	2004	27.3	1.9	29.2	0.1		`- ′	5.5 %	702.0	679.3	718.0		-		-
GNMA	2010	24.7	1.4	26.1	0.4		-	4.5 %	329.0	375.3	406.0		-		-
Total		\$ 439.3	\$ 15.2	\$ 454.5	\$ 0.5	\$	(17.2)					\$	0.3	\$	0.4

<sup>&</sup>lt;sup>1</sup> Vintage indicates year of origination.

<sup>&</sup>lt;sup>2</sup> The CMO securities prepayment speed adjustment is estimated using the Public Securities Association prepayment model. The passthrough securities prepayment speed adjustment is estimated using the Conditional Prepayment Rate model.

## Symetra Financial Corporation 3Q 2013 Financial Supplement Addendum CMBS Prepayment Exposure (In millions)

											Average	Prepayı Adju	nent S stmen	
Vintage <sup>1</sup>		nortized Cost	Unreal Gain/ (L			Fair Value		Gross iscount		Gross remium	Average Mortgage Loan Rate	3Q 2013	Υī	D 2013
Agency														
CMO														
2011	\$	44.4	\$		\$	45.2	\$	-	\$	(0.8)	4.8 %	\$ -	\$	-
2010		10.0		0.9		10.9		-		(0.1)	5.4 %	-		-
2009		11.3		0.4		11.7		-		-	6.6 %	-		-
2008		10.8		0.1		10.9		-		(0.3)	6.5 %	(0.		(0.1)
2007		36.9		0.6		37.5		-		(1.3)	5.8 %	(0.		(0.2)
2006		15.1		-		15.1		-		(0.8)	6.0 %	(0.		(0.1)
2005		15.4		-		15.4		-		(0.3)	5.9 %	(0.	1)	(0.1)
2004 & Prior		63.8		5.4		69.2		-		(1.4)	7.0 %	-		(0.2)
Agency CMO	\$	207.7	\$	8.2	\$	215.9	\$	-	\$	(5.0)	6.1 %	\$ (0.4	1) \$	(0.7)
Passthrough														
2005 - 2013	\$	-	\$	-	\$	-	\$	-	\$	-	0.0 %	\$ -	\$	-
2004 & Prior	·	67.8	•	3.7	•	71.5	•	0.2	•	(1.8)	7.5 %	-		_
Agency Passthrough		67.8		3.7		71.5		0.2		(1.8)	7.5 %	-		_
Total CMBS Agency	\$	275.5	\$		\$	287.4	\$	0.2	\$	(6.8)	6.4 %	\$ (0.4	1) \$	(0.7)
Non-Agency														
2013	\$	111.0	\$	(3.1)	\$	107.9	\$	_	\$	(3.0)	4.4 %	\$ -	\$	_
2012	•	132.8	Ψ	(5.1)	Ψ	127.7	Ψ.	_	Ψ	(2.6)	4.9 %	_	Ψ	_
2011		118.5		4.5		123.0		_		(0.6)	5.5 %	_		_
2010		1.0		-		1.0		_		-	4.0 %	_		_
2009		-		_		-		_		_	0.0 %	_		_
2008		55.7		5.0		60.7		1.1		(0.1)	6.1 %	_		_
2007		350.3		46.1		396.4		10.9		(0.2)	5.7 %	_		_
2006		169.8		18.7		188.5		4.3		(0.6)	5.8 %	0.		0.2
2005		200.0		16.1		216.1		4.0		-	5.4 %	-		(0.1)
2004 & Prior		25.9		1.5		27.4		-		(1.1)	7.4 %	_		-
Non-Agency CMO		1,165.0		83.7		1,248.7		20.3		(8.2)	5.5 %	0.1		0.1
Total CMBS Non-Agency	\$	1,165.0	\$		\$	1,248.7	\$	20.3	\$	(8.2)	5.5 %			0.1
Total CMBS	\$	1,440.5	\$	95.6	\$	1,536.1	\$	20.5	\$	(15.0)	5.7 %	\$ (0.1	3) \$	(0.6)
- · · · · · · · · · · · · · · · · · · ·	Ψ	7, 110.0	Ψ	50.0	Ψ	1,000.1	Ψ	20.0	Ψ	(10.0)	0.1 /0	¥ (0.0	΄, Ψ	(0.0)

									Prepayı Adju	nent S stmen	
Name	Vintage	nortized Cost	Unrealized Gain/ (Loss)	Fair Value	ı	Gross Discount	Gross Premium	Average Mortgage Loan Rate	3Q 2013	Y	ΓD 2013
Bear Stearns Commercial Mortgage	2006	\$ 49.1	\$ 5.8	\$ 54.9	\$	0.9	\$ -	5.9 %	\$ 0.	\$	0.1
Bear Stearns Commercial Mortgage	2007	48.7	6.1	54.8		1.3	-	5.1 %	-		0.2
GS Mtg Sec Corp II	2005	44.7	6.3	51.0		0.3	-	5.6 %	-		-
Morgan Stanley BAML Trust	2012	43.0	(1.9)	41.1		-	(0.9)	4.7 %	-		-
Wachovia Bank Commercial Mortgage	2006	39.5	4.4	43.9		0.5	- '	6.0 %	-		-
GNMA	2007	36.3	0.7	37.0		-	(1.3)	5.8 %	(0.2	2)	(0.2
Bear Stearns Commercial Mortgage	2007	35.9	5.3	41.2		0.7		5.9 %	-		(0.1
JP Morgan Chase Commercial Mortgage	2007	34.2	3.7	37.9		0.1	-	5.7 %	-		`-
Bear Stearns Commercial Mortgage	2007	33.3	7.4	40.7		3.1	-	5.7 %	-		(0.1
GNMA	2011	33.2	0.4	33.6		-	(0.6)	4.7 %	-		`-
Total		\$ 397.9	\$ 38.2	\$ 436.1	\$	6.9	\$ (2.8)		\$ (0.	) \$	(0.1

Top 10 CMBS

<sup>&</sup>lt;sup>1</sup> Vintage indicates year of origination.

<sup>&</sup>lt;sup>2</sup> The CMO securities prepayment speed adjustment is estimated using the Public Securities Association prepayment model. The passthrough securities prepayment speed adjustment is estimated using the Conditional Prepayment Rate model.

## Symetra Financial Corporation 3Q 2013 Financial Supplement Addendum European Exposure (In millions)

						Sector	
Country	Amo	rtized Cost	Fair Value	% of Exposure	Sovereign Debt	Financial Industry	Other Corporate
United Kingdom	\$	713.5 \$	749.1	37.8 %	\$ -	\$ 84.8	\$ 664.3
Netherlands	·	593.8	614.2	31.0 %	-	-	614.2
France		217.5	222.5	11.2 %	-	18.1	204.4
Luxembourg		184.1	191.4	9.6 %	-	-	191.4
Switzerland		88.2	94.6	4.8 %	-	94.6	-
Sweden		55.3	61.2	3.1 %	-	-	61.2
Denmark		16.9	16.2	0.8 %	-	-	16.2
Italy		9.8	10.4	0.5 %	-	-	10.4
Germany		7.7	8.3	0.4 %	-	-	8.3
Norway		5.4	6.2	0.3 %	-	-	6.2
Austria		3.9	3.9	0.2 %	-	-	3.9
Spain		2.8	2.8	0.1 %	-	-	2.8
Belgium		1.7	1.7	0.1 %	-	-	1.7
Ireland		1.0	1.1	0.1 %	-	-	1.1
Portugal		0.7	0.7	0.0 %	0.7	-	
Total	\$	1,902.3 \$	1,984.3	100.0 %	\$ 0.7	\$ 197.5	\$ 1,786.1

Top 10 European Exposures											
Name	Amor	tized Cost	Fair Value	Moody'	's S&F						
Deutsche Telekom Int Fin	\$	147.3 \$	151.1	Baa1	BBB+						
Heineken NV		119.6	113.4	Baa1	BBB+						
Royal Dutch Shell PLC		98.6	108.2	Aa1	AA						
Electricite de France		97.4	100.6	Aa3	A+						
Diageo Capital PLC		87.9	90.9	A3	A-						
TYCO Int'I		81.5	88.7	A3	BBB+						
Vodafone Group PLC		79.7	87.8	A3	A-						
Tesco PLC-ADR		76.0	87.0	Baa1	BBB+						
Philips Electronics NV		71.9	81.7	A3	A-						
SABMiller PLC		65.4	73.7	Baa1	BBB+						
Total	\$	925.3 \$	983.1								

The table above summarizes our exposure to fixed maturities in European countries, reported in U.S. dollars and separated into sovereign debt, financial industry and other corporate debt. The country designation is based on the issuer's country of incorporation.